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To: Our Valued Customers

May 29, 2018

From: Michael Whiteside

Re: CLPB-2018 List Price Increase Effective July 1, 2018
Counterline and Light Commercial Products

Dear Valued Customer,

MIFAB has experienced an unusual combination of cost pressures at the same time: recently announced tariffs and duties, significant increases in commodity prices and increased freight costs.

On July 1, 2018, MIFAB's new CLPB-2018 List Price Book goes into effect – replacing the existing CLPB-2017 List Price Book. The CLPB-2018 is being printed now and will be distributed to MIFAB representatives soon.

The CLPB-2018 has an approximate 10% List Price increase.

We will honor existing CLPB-2017 prices until June 30, 2018.

Thank you in advance for your continued support and understanding.

Sincerely,

A handwritten signature in black ink that reads "Michael Whiteside".

Michael Whiteside
President